



## Detailed work experience in anti-chronological order:

<p><b>Period:</b> Jan. 20 to now  <b>Employer:</b> Savolution  <b>Reference:</b> Dirk Lebe, CFO, <a href="mailto:dirk.lebe@web.de">dirk.lebe@web.de</a>  <b>Reason for leaving:</b> ongoing</p>	<p><b>Country:</b> Switzerland / Ghana  <b>Position:</b> Founder &amp; CEO</p>
<p><b>Main tasks:</b></p> <ul style="list-style-type: none"> <li>• Creation of the business model (solution for savings and loan groups in Africa)</li> <li>• Incorporation of the fintech start-up</li> <li>• Find co-founders with complimentary expertise and skills</li> <li>• Fundraising</li> <li>• Agreements with strategic partners</li> <li>• Strategic and operational management of the company</li> <li>• Customer development and client acquisition</li> <li>• Hiring and training of staff</li> <li>• Monitoring of strategy and initial milestones</li> </ul>	<p><b>Main achievements:</b>  Being a spin-off of my previous 3 years of work with savings and loan groups, I graduated successfully with my business model in July 20 from the Founders Institute accelerator in Zürich. In Sept. 20 we received a 300k USD grant from Mastercard Foundation to pilot our business model in Ghana and in Oct. 20 agreed on a collaboration with a local fintech company. In Nov. 20 I successfully hired a local manager for the pilot and signed an agreement with an INGO that will give us access to VLSA groups and potential customers.</p>
<p><b>Period:</b> Sept. – Dec. 19  <b>Employer:</b> Swisscontact Services AG  <b>Reference:</b> Peter Bissegger, CEO, <a href="mailto:peter.bissegger@swisscontact.org">peter.bissegger@swisscontact.org</a>  <b>Reason for leaving:</b> End of project/contract</p>	<p><b>Country:</b> Switzerland  <b>Position:</b> Head New Business Ventures</p>
<p><b>Main tasks:</b></p> <ul style="list-style-type: none"> <li>• Adaptation of social business concept to development work</li> <li>• Development of new business cases into mature business plans</li> <li>• Establishment of relationships with potential impact investors</li> <li>• Setting-up of start-ups and developing them into fully operational social enterprises</li> <li>• Strategic oversight of the established social enterprises and reporting to the board</li> </ul>	<p><b>Main achievements:</b>  Two innovative business cases on how to transform traditional grant-driven development projects into social businesses have been developed and presented to the Board of Directors of Swisscontact.</p>
<p><b>Period:</b> March 17 – August 19  <b>Employer:</b> Swisscontact  <b>Reference:</b> Ulrich Stucki, Regional Director, <a href="mailto:stucki_ulrich@yahoo.de">stucki_ulrich@yahoo.de</a>  <b>Reason for leaving:</b> Family reasons (schooling kids)</p>	<p><b>Country:</b> Burkina Faso  <b>Position:</b> Country Director</p>
<p><b>Main tasks:</b></p> <ul style="list-style-type: none"> <li>• Strategic management of the local economic development program</li> <li>• Budgeting, planning, administrative management and controlling</li> <li>• Project revision and improvement and team building</li> <li>• Strategic guidance on Monitoring &amp; Evaluation</li> <li>• Donor contacts and acquisition</li> <li>• Internal and external communication</li> </ul>	<p><b>Main achievements:</b>  Improvement of the inclusive finance component of the program through internal review and reorientation using the inclusive market development approach. Experimentation with new M&amp;E system. Development of strategy for new program phase. Submission of major tender.</p>
<p><b>Period:</b> March 15 – March 17  <b>Employer:</b> Swisscontact – Katalyst  <b>Reference:</b> Markus Ehmann, General Director, <a href="mailto:ma23eh@yahoo.de">ma23eh@yahoo.de</a>  <b>Reason for leaving:</b> End of project/contract</p>	<p><b>Country:</b> Bangladesh  <b>Position:</b> M&amp;E Director</p>
<p><b>Main tasks:</b></p> <ul style="list-style-type: none"> <li>• Strategic management of the monitoring and evaluation system</li> <li>• Contribution to a result-oriented steering of the program</li> </ul>	<p><b>Main achievements:</b>  Issuing of a revised and augmented M&amp;E Handbook. Successful implementation of</p>

<ul style="list-style-type: none"> <li>• Leading the learning process internally and with implementing partner organizations</li> <li>• Promoting innovation by critically reviewing the sector strategies and interventions from an M&amp;E perspective</li> <li>• Ensure consistency in M&amp;E methodology across different divisions and sectors</li> </ul>	<p>DCED audit. Contribution to all major reports. Valuable contribution to overall program management as member of the core leadership team. Successful management of all operational aspects of the M&amp;E division and guaranteeing the quality of all M&amp;E outputs.</p>
<p><b>Period:</b> Sept. 13 – Jan. 15  <b>Employer:</b> Trustco Mobile Namibia  <b>Reference:</b> Jan Jones, Director, <a href="mailto:janj@tgh.na">janj@tgh.na</a>  <b>Reason for leaving:</b> No scale-up of project</p>	<p><b>Country:</b> Brazil  <b>Position:</b> Representative agent</p>
<p><b>Main tasks:</b></p> <ul style="list-style-type: none"> <li>• Represent the company’s commercial interest in Brazil</li> <li>• Provide business intelligence and open-up market</li> <li>• Contracting with client and partners</li> <li>• Project coordination and liaison between multiple stakeholders</li> <li>• Development of strategies, work and business plans</li> </ul>	<p><b>Main achievements:</b>  Establishment of meetings and a partnership with Latin America’s biggest Telecom operator. Implementation of a pilot test of the micro-insurance product in Brazil.</p>
<p><b>Period:</b> Sept. 13 – Oct. 14  <b>Employer:</b> UNICEF  <b>Reference:</b> Michelle Seroussi, Regional MICS Coordinator, <a href="mailto:mseroussi@unicef.org">mseroussi@unicef.org</a>  <b>Reason for leaving:</b> End of project/contract</p>	<p><b>Country:</b> São Tome and Principe  <b>Position:</b> Survey Coordinator Multiple Indicator Cluster Survey (MICS)</p>
<p><b>Main tasks:</b></p> <ul style="list-style-type: none"> <li>• Overall coordination of the Multiple Indicator Cluster Survey</li> <li>• Development of questionnaires and manuals</li> <li>• Preparation of work strategy and plans</li> <li>• Preparation and control of project budget (aprox. 1 mio. USD)</li> <li>• Support and supervision of communication strategy</li> <li>• Hiring, recruiting and training of over 100 field staff</li> <li>• Field supervision during data collection and quality control</li> <li>• Preparation of tables and preliminary data analysis</li> <li>• Liaison with partners (INE, UNDP), regional office and HQ</li> </ul>	<p><b>Main achievements:</b>  Development of high-quality questionnaires and manuals. Establishment of efficient work plans and revision of project budget. Training of all staff and successful field supervision. Achievement of quality data. Successful coordination of the survey with the National Institute for Statistics. Support of data cleaning and report writing.</p>
<p><b>Period:</b> Jan. 13 – April 14  <b>Employer:</b> UNICEF  <b>Reference:</b> Lucia Elmi, Representative, <a href="mailto:lelmi@unicef.org">lelmi@unicef.org</a>  <b>Reason for leaving:</b> End of contract</p>	<p><b>Country:</b> Mauritania  <b>Position:</b> Humanitarian Performance Monitoring specialist</p>
<p><b>Main tasks:</b></p> <ul style="list-style-type: none"> <li>• Development of humanitarian performance monitoring strategy</li> <li>• Development of monitoring and evaluation plans and tools</li> <li>• Liaison with other departments to analyze and improve data flux</li> <li>• Proposal of on-line database developed with ActivityInfo</li> </ul>	<p><b>Main achievements:</b>  Holistic analysis of UNICEF’s data creation and data flux, taking also into account also the overall UN country framework. Detailed report with recommendations for the UNICEF country office.</p>
<p><b>Period:</b> Jan. 10 – Aug. 13  <b>Employer:</b> DASS Business Consulting &amp; Management  <b>Reference:</b> Giancarlo Fenini, Ambassador of Switzerland to Angola, <a href="mailto:giancarlo.fenini@eda.admin.ch">giancarlo.fenini@eda.admin.ch</a>  <b>Reason for leaving:</b> Family reasons (birth kids)</p>	<p><b>Country:</b> Angola  <b>Position:</b> Founder and CEO</p>
<p><b>Main tasks:</b></p> <ul style="list-style-type: none"> <li>• Client and project acquisition, networking</li> <li>• Project evaluation, development and management</li> <li>• Research and market intelligence</li> </ul>	<p><b>Main achievements:</b>  Setting-up of the company with Swiss and local partners. Working on over 20 projects, including big projects such as a</p>

<ul style="list-style-type: none"> <li>• Report on Corporate Social Responsibility in Angola for UNICEF</li> <li>• Administrative and financial management of company</li> </ul>	200 million USD investment for a big shopping mall in Angola.
<b>Period:</b> Oct. 07 – Dec. 09 <b>Employer:</b> UNICEF <b>Reference:</b> M. Brown, Chief of social policy, <a href="mailto:maggiebrown@gmail.com">maggiebrown@gmail.com</a> <b>Reason for leaving:</b> End of project/contract	<b>Country:</b> Angola <b>Position:</b> Survey Coordinator Multiple Indicator Cluster Survey (MICS)
<b>Main tasks:</b> <ul style="list-style-type: none"> <li>• Overall coordination of project implementation and control of project budget (2,7 mio. USD)</li> <li>• Development of methodologies (questionnaires and manuals)</li> <li>• Supervision of project logistics</li> <li>• Hiring, recruiting and training of over 130 field staff</li> <li>• Supervision of field work and quality control</li> <li>• Liaison with partners (INE, OPM, World Bank), regional office &amp; HQ</li> </ul>	<b>Main achievements:</b> Successful coordination of all involved stakeholders. Development of high-quality questionnaires and manuals. Establishment of efficient work plans and revision of project budget. Training of all staff and successful field supervision. Successful field supervision and oversight of all operational aspects of the project.
<b>Period:</b> May 07 – Sept. 07 <b>Employer:</b> Evaluanda SA <b>Reference:</b> Eric Zellweger, Associate, <a href="mailto:zellweger@evaluanda.ch">zellweger@evaluanda.ch</a> <b>Reason for leaving:</b> International job opportunity	<b>Country:</b> Switzerland <b>Position:</b> Evaluator
<b>Main tasks:</b> <ul style="list-style-type: none"> <li>• Participation in three evaluation mandates of Swiss public policies: Reform of the early childhood sector in three communities (Commune des Trois-Chênes), “Outil diagnostic” of OCE (Canton Geneva) and “Suisse Balance” Program (Swiss Confederation)</li> </ul>	<b>Main achievements:</b> In depth research for the three mandates in close collaboration with the clients. Data analysis and report writing.
<b>Period:</b> Feb. 06 – Dec. 06 <b>Employer:</b> ACDI/VOCA <b>Reference:</b> Hugh Brown, Chief of party, <a href="mailto:hughbrown67@gmail.com">hughbrown67@gmail.com</a> <b>Reason for leaving:</b> End of contract	<b>Country:</b> Iraq <b>Position:</b> M&E Director
<b>Main tasks:</b> <ul style="list-style-type: none"> <li>• Setting up of the M&amp;E department, methodologies and tools</li> <li>• Hiring, training and supervision of 30 field staff</li> <li>• Supervision of data collection and data analysis</li> <li>• Evaluation of 1200 projects and write final evaluation report</li> <li>• Liaison with program department and HQ in Washington</li> </ul>	<b>Main achievements:</b> Setting-up of the evaluation tools in close collaboration with the implementing department. Training of local M&E staff. Coordination of data collection on approx. 1200 projects. Data analysis and writing of final evaluation report.
<b>Period:</b> Sept. 05 – Jan. 06 <b>Employer:</b> ACDI/VOCA <b>Reference:</b> Gene Neill, Chief of party, <a href="mailto:geneneill@gmail.com">geneneill@gmail.com</a> <b>Reason for leaving:</b> Relocation within organisation	<b>Country:</b> Serbia <b>Position:</b> Community development advisor
<b>Main tasks:</b> <ul style="list-style-type: none"> <li>• Participation in project evaluation, development and management</li> <li>• Research, project proposal and report writing</li> </ul>	<b>Main achievements:</b> Successful contribution to the community development team.
<b>Period:</b> Jun. 04 – Jul. 05 <b>Employer:</b> Decostructure SA <b>Reference:</b> Walter Diener, Owner and CEO, <a href="mailto:w.diener@bluewin.ch">w.diener@bluewin.ch</a> <b>Reason for leaving:</b> International job opportunity	<b>Country:</b> Switzerland <b>Position:</b> Sales representative
<b>Main tasks:</b> <ul style="list-style-type: none"> <li>• Client acquisition</li> <li>• Project presentation and sales</li> </ul>	<b>Main achievements:</b>

<ul style="list-style-type: none"> <li>Networking and database development</li> </ul>	Acquisition of multinational corporation as client. Successful support of client in product implementation.
<b>Period:</b> Apr. 04 – May 04 <b>Employer:</b> Commission d'évaluation des politiques publiques (CEPP) <b>Reference:</b> Fabienne Sastre-Duret, <a href="mailto:fabienne.sastre@etat.ge.ch">fabienne.sastre@etat.ge.ch</a> <b>Reason for leaving:</b> End of contract	<b>Country:</b> Switzerland <b>Position:</b> Scientific collaborator
<b>Main tasks:</b> <ul style="list-style-type: none"> <li>Research on child abuse evaluation in the Canton of Geneva</li> </ul>	<b>Main achievements:</b> Submission of draft report to the client.
<b>Period:</b> Jul. 03 – Jan. 04 <b>Employer:</b> International Social Service <b>Reference:</b> Rolf Widmer, General manager, <a href="mailto:ssi-rw@ssiss.ch">ssi-rw@ssiss.ch</a> <b>Reason for leaving:</b> Disagreement with General Manager	<b>Country:</b> Switzerland <b>Position:</b> Assistant manager
<b>Main tasks:</b> <ul style="list-style-type: none"> <li>Administrative management of this international NGO</li> <li>Staff management and training</li> <li>General support to the Managing Director</li> </ul>	<b>Main achievements:</b> In depth reorganization and restructuring of the operational aspects of the NGO and training of support staff.
<b>Period:</b> Feb. 03 – Jun. 03 <b>Employer:</b> Gesellschaft für bedrohte Völker <b>Reference:</b> Franziska Stocker, <a href="mailto:franziska.stocker@procap.ch">franziska.stocker@procap.ch</a> <b>Reason for leaving:</b> End of contract	<b>Country:</b> Switzerland <b>Position:</b> Scientific collaborator
<b>Main tasks:</b> <ul style="list-style-type: none"> <li>Research on minorities and Human Rights issues in China</li> <li>Research on use of depleted uranium weapons use in Afghanistan</li> <li>Writing of article and papers</li> </ul>	<b>Main achievements:</b> Publication of two articles in the organization's magazine. Representation of the NGO and speech at the UN High Commission of Human Rights in Geneva.

### Publications:

“Neun Monate im Arbeitslager”, Author of article in the magazine «Vielfalt» No. 47 (July 2003), Editor: Gesellschaft für bedrohte Völker, Bern.

“Minderheiten und Menschenrechte in China”, report published by Gesellschaft für bedrohte Völker, Bern, July 2003.

“La Suisse et la politique scientifique en Chine”, Co-author of the final report for the Swiss government, Geneva, May 2002, Editor: University of Geneva.

“La politique nationale de l'écotourisme : politiques publiques, écotourisme et développement durable au Brésil”, Author of Master's thesis, September 2002, Editor : University of Geneva.

“Esquisse d'une réflexion théorique sur le phénomène du tourisme”, Author of bachelor thesis, October 2000, Editor : University of Geneva.

“Rassenkonstruktion : rassistische Sprachverwendung im Alltag untersucht anhand von Zeitungen”, Author of college completion thesis, July 1993, Editor: Kantschule Graubünden.

**Copies of diplomas and certificates available upon request**